

No.: 129/TCT-B.TCKT

Re: Explanation for the more than 10% change in after-tax profit in Q1/2026 compared to the same period in 2025.

Hanoi, 29 April 2026

To: State Securities Commission
HANOI STOCK EXCHANGE

I. Information about the entity disclosing information:

1. Company name: Hanoi Trading Corporation – Joint Stock Company
2. Securities code: HTM
3. Head office address: 38-40 Le Thai To, Hoan Kiem Ward, Hanoi
4. Phone: 0243 9285938. Website: www.haprogroup.vn

II. Disclosure contents:

Hanoi Trade Corporation – Joint Stock Company would like to provide an explanation for the more than 10% fluctuation in after-tax profit in Q1/2026 compared to the same period in 2025, as follows:

Indicator	Q1/2026	Q1/2025	Difference	
			Amount	Ratio
After-tax profit on consolidated FS	4.487.657.278	2.938.989.830	1.548.667.448	53%
After-tax profit on separate FS	3.496.063.260	580.846.453	2.915.216.807	502%

1. The corporate income tax after-tax profit in the separate financial statements for Q1 2026 increased by more than 10% compared to the same period in 2025, mainly due to the Corporation's proactive and effective utilization of its existing advantages, with a focus on business segments with higher profit margins, while maintaining stability in traditional markets and expanding its customer base. In addition, strict cost management has contributed to improving operational efficiency.

2. The corporate income tax after-tax profit in the consolidated financial statements for Q1 2026 increased by more than 10% compared to the same period in 2025, primarily driven by the Corporation and its subsidiaries actively implementing solutions to promote production and business activities, effectively exploiting existing markets and gradually expanding into new markets. At the same time, cost control and enhanced management efficiency across the units have contributed to the overall improvement in the Corporation's business performance.

We hereby certify that the disclosed information is true and we assume full responsibility before the law for the accuracy and completeness of the disclosed contents.

Sincerely,

Recipients:

- As above;
- Chairman of the Board of Directors;
- Members of the Board of Directors;
- Board of Supervisors;
- Executive Board;
- Filed: Office, Finance and Accounting Department.

(for reporting)

GENERAL DIRECTOR



Duong Thi Lam